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*Please visit our website www.JohnLefferdink.com
to search over 22,000 properties available in San Diego County.*



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Look For:
John Lefferdink and Associates

Local Presence, International Awareness

**John Lefferdink & Associates averaged 1
sold home every 9 days for the last 3 years!**

Client Testimonials

"John Lefferdink and Angela Meakins are the ideal agent team. John and Angela connected all the dots from strategic planning and positioning, actively managed the process and every detail, and smoothly carried to completion the exceptional sale of our home. Michelle and I would not only plan to use John and Angela again - we are using them again as we purchase our next property."

-Christopher and Michelle Calhoun

"Angela and John show careful attention to detail while never losing sight of the big picture, the successful sale of our home. Consummate professionals, they have been tireless in their efforts to provide us with the best representation possible. We are thrilled with their work!"

-Jenny

The Crosby...

When the Crosby at Rancho Santa Fe first became a true neighborhood - John Lefferdink was there! John ran the sales office for The Crosby for 5 years while every lot was being sold and excited buyers and builders were preparing their plans, visions and dreams. Whether homes were being built to be sold or built to raise families, John was there through it all. Over the initial 5 year period John gained not only intimate knowledge of every lot, view and corridor in The Crosby but also a true appreciation for the beauty of the community and all that it has to offer.

Angela Meakins-Bergman feels very fortunate to work side by side with John in their signature community. They are both very passionate about their work and clients always going above and beyond.

The Crosby at Rancho Santa Fe is a luxurious gated golf course community nestled between the Interstate 5 and the Interstate 15. The Crosby is a master-planned community that is also one of the nation's few shelter in place communities. The Crosby offers a distinctive architecture and design that blends perfectly with the Historic Rancho Santa Fe Homes of early California.

JOHN
LEFFERDINK
& ASSOCIATES

The Crosby
at Rancho Santa Fe



Community Living at its Finest

JohnLefferdink.com

Prepared for Ron Stevens

Mr. Ron Stevens,
If you are serious about selling your home...We sell The Crosby!

The Crosby at Rancho Santa Fe

For more information on any of these homes, call us today!

REAL ESTATE MARKET UPDATE

SEPTEMBER 2011

HOMES CURRENTLY ACTIVE - Listed in the past 90 days, 22 Total Active

List Status	Bedrooms	Full Bath	Half Bath	Estimated Square Feet	List Price	List Date
Active	4	3	1	2,984	\$799,900	06/19/11
Active	3	3	1	3,387	\$1,095,000	08/10/11
Active	4	3	1	4,376	\$1,150,000	08/02/11
Active	4	4	1	4,033	\$1,225,000	06/07/11
Active	4	4	0	3,102	\$1,300,000	06/22/11
Active	5	5	1	5,586	\$1,375,000	06/08/11
Active	5	5	1	4,611	\$1,595,000	08/09/11
Active	5	5	1	5,340	\$1,650,000	08/16/11
Active	4	4	1	4,669	\$1,690,000	07/29/11
Active	5	5	1	6,027	\$1,975,000	06/01/11
Active	4	4	1	5,246	\$2,250,000	08/17/11
Active	4	4	1	4,692	\$2,689,000	07/31/11

HOMES RECENTLY PENDING

List Status	Bedrooms	Full Bath	Half Bath	Estimated Square Feet	List Price	List Date	Off Market Date
Contingent	4	3	1	3,102	\$699,000	11/06/10	
Pending	3	3	1	3,622	\$775,900	11/11/10	08/09/11
Pending	2	2	1	3,034	\$859,900	11/09/10	04/23/11
Pending	4	3	1	4,282	\$1,350,876	01/21/11	07/08/11
Pending	4	4	1	4,513	\$1,625,000	06/07/11	07/22/11
Pending	4	4	1	6,362	\$3,180,000	07/28/11	08/11/11
Pending	6	6	1	8,000	\$3,590,000	04/23/11	08/09/11

HOMES RECENTLY SOLD

List Status	Address	Bedrooms	Full Bath	Half Bath	Estimated Square Feet	List Price	Sold Price	List Date	Close of Escrow Date
Sold	17277 Turf Club Drive	4	4	0	3,085	\$699,900	\$717,763	02/15/11	07/29/11
Sold	17282 Turf Club Drive	2	2	1	3,312	\$829,900	\$807,000	04/04/11	07/29/11
Sold	16968 Going My Way	4	3	1	4,214	\$1,199,000	\$1,135,000	04/22/11	07/29/11
Sold	8103 Pale Moon Road	5	5	1	5,900	\$1,699,000	\$1,580,000	08/20/10	06/07/11
Sold	8144 Top O The Morning Way	5	5	1	5,046	\$1,200,000	\$1,232,000	04/19/11	05/31/11
Sold	7984 Clambake Drive	4	4	1	4,379	\$1,849,000	\$1,750,000	04/11/11	05/25/11
Sold	16514 Road To Morocco	4	4	1	4,795	\$2,075,000	\$1,861,500	05/07/10	05/24/11
Sold	16921 Simple Melody Lane	3	3	1	3,102	\$790,900	\$790,900	02/01/11	05/16/11
Sold	8197 Lamour Lane	4	4	1	3,692	\$949,000	\$925,000	02/18/11	04/19/11
Sold	17014 San Antonio Rose Court	3	4	1	3,604	\$1,525,000	\$1,500,000	12/02/10	04/07/11
Sold	8020 St Marys Court	5	5	1	5,207	\$1,799,900	\$1,695,000	02/07/11	03/30/11
Sold	17129 San Antonio Rose Court	5	4	1	3,705	\$868,500	\$835,000	09/01/10	03/22/11
Sold	8133 Lamour Lane	3	3	1	4,018	\$1,200,000	\$1,200,000	02/20/11	03/17/11
Sold	17239 Turf Club Drive Drive	4	4	0	3,102	\$789,900	\$789,900	05/28/10	03/15/11
Sold	7618 Road To Singapore	5	5	1	7,014	\$2,290,000	\$2,100,000	09/13/10	03/10/11

Note: John Lefferdink, Angela Meakins - Bergman, and Prudential California Realty are not in any way affiliated with The Crosby Owners Association, nor is this in any way an official advertisement or publication of The Crosby. The information herein is compiled from Sandicor, as of August 26th, 2011. Sandicor and Prudential do not guarantee and are not in any way responsible for its accuracy, and data maintained may not reflect all real estate activity in the market. The Prudential logo is a registered trademark licensed to Prudential. If your house is currently listed, this is not intended to be a solicitation.

Looking to buy, sell, rent or invest? Give us a call!

John: 619-813-8222 Angela: 858-405-9270

www.JohnLefferdink.com



7808 Top O The Morning

Upon entering the gates of The Crosby Estates, residents leave behind the stresses and responsibilities of the modern world to cherish life in this exclusive golf course community. Peaceful harmony joins the richness of the highest quality throughout this turn-key single level, 4 bedroom, 5 bath Stonefield creation. This exquisite home features a formal living room, dining room, home office/library, gourmet kitchen, family room and game room. This breathtaking home has been lovingly cared for and extensively upgraded with attention to every detail. You just have to see it to believe it! Natural light streams through every room – creating a warm and bright environment. Enjoy the resort like feel entertaining or simply lounging in the backyard by the tranquil pool, spa and waterfalls.

This estate is just waiting for you to create your own beautiful memories. This dream can be your reality!

Sold for \$1,562,500



To find out the value of your home, go to www.JohnLefferdink.com, and click on "Home Value".